



Procurement Department

DAV Store | Shipping & Receiving

Procurement Department

Julie Cron:
Procurement Director



Bonnie Lainhart:

Assistant Procurement
Manager



Jodi Cox:

Procurement
Coordinator



Brian Tull:

Procurement
Analyst



Kevin Gulley:

Procurement
Operations Analyst



Tresa Barhorst:

Procurement
Project Planner



Jackie Downard:

Shipping & Receiving
Facilitator



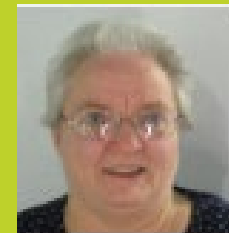
Ashley Lowe:

Shipping & Receiving
Facilitator



Jessie Kerns:

Customer Service
Representative





Responsibilities

Our team is accountable for all procurement efforts including:

- Strategic purchasing of good and services
- Sourcing Products
- Negotiation Terms
- Product Development
- Mailings for programs
- Shipping & Receiving
- Travel/Concur
- DAV Store
- P-Card/Purchasing Card Program (Fifth Third)



Strategic Sourcing

Best practices are applied as our team sources materials & services.

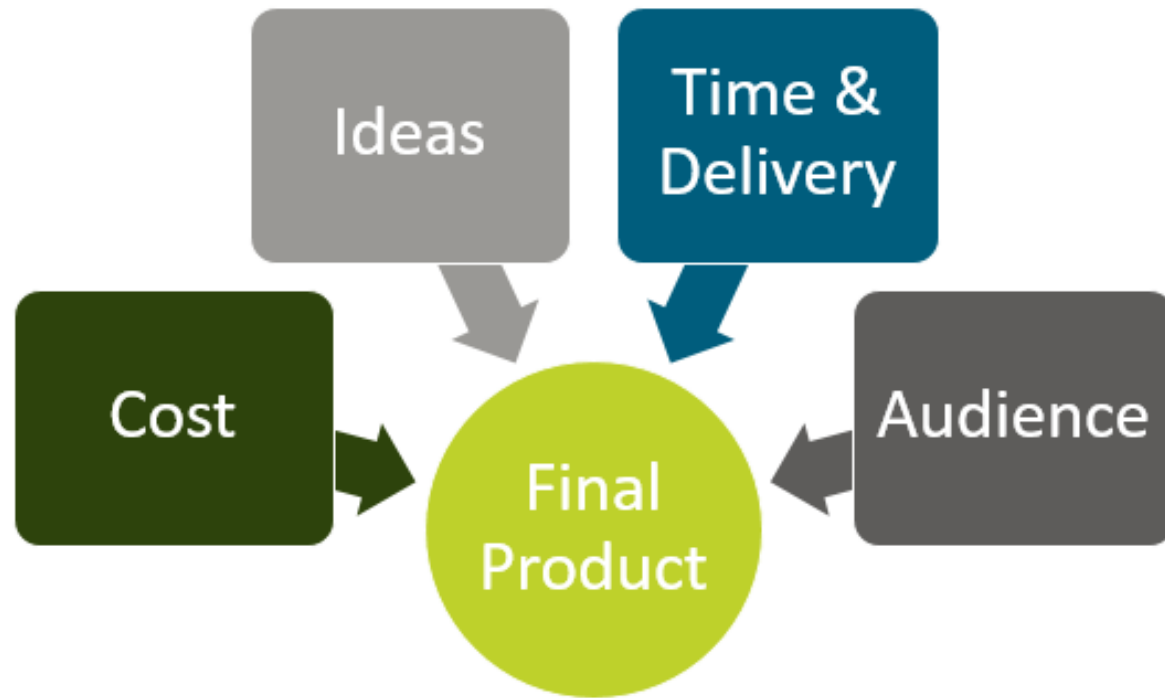
Areas sourced:

- Support Program Services
- Business Operations
- Inventory & Supplies
- Events
- Mailings
- Travel



Procurement

Procurement is the process of sourcing, purchasing, receiving, and inspecting all of the goods and services DAV needs to operate.

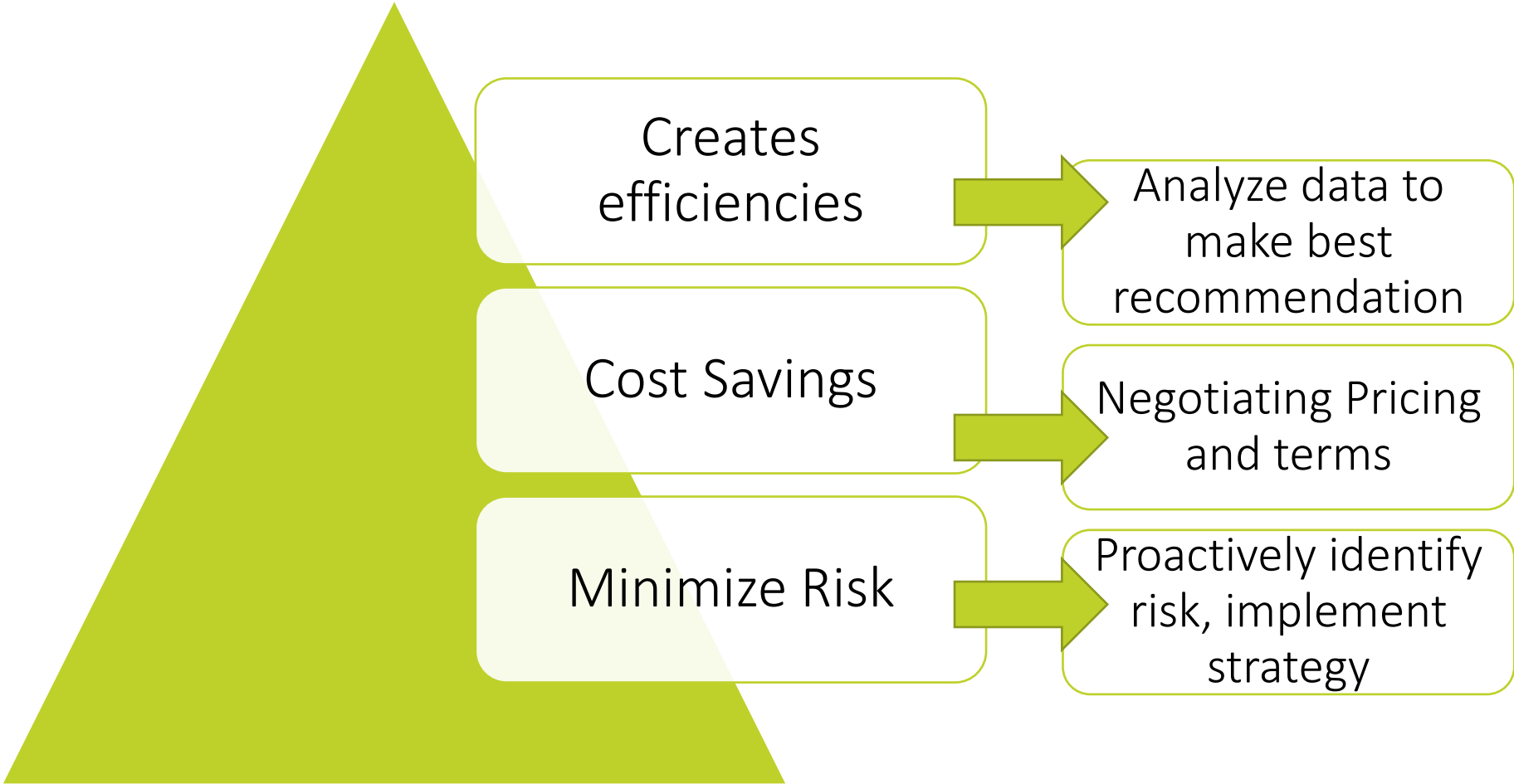


Selection of

products & services

Strategic Purchasing

How does it add value?



Creates efficiencies

Analyze data to make best recommendation

Cost Savings

Negotiating Pricing and terms

Minimize Risk

Proactively identify risk, implement strategy

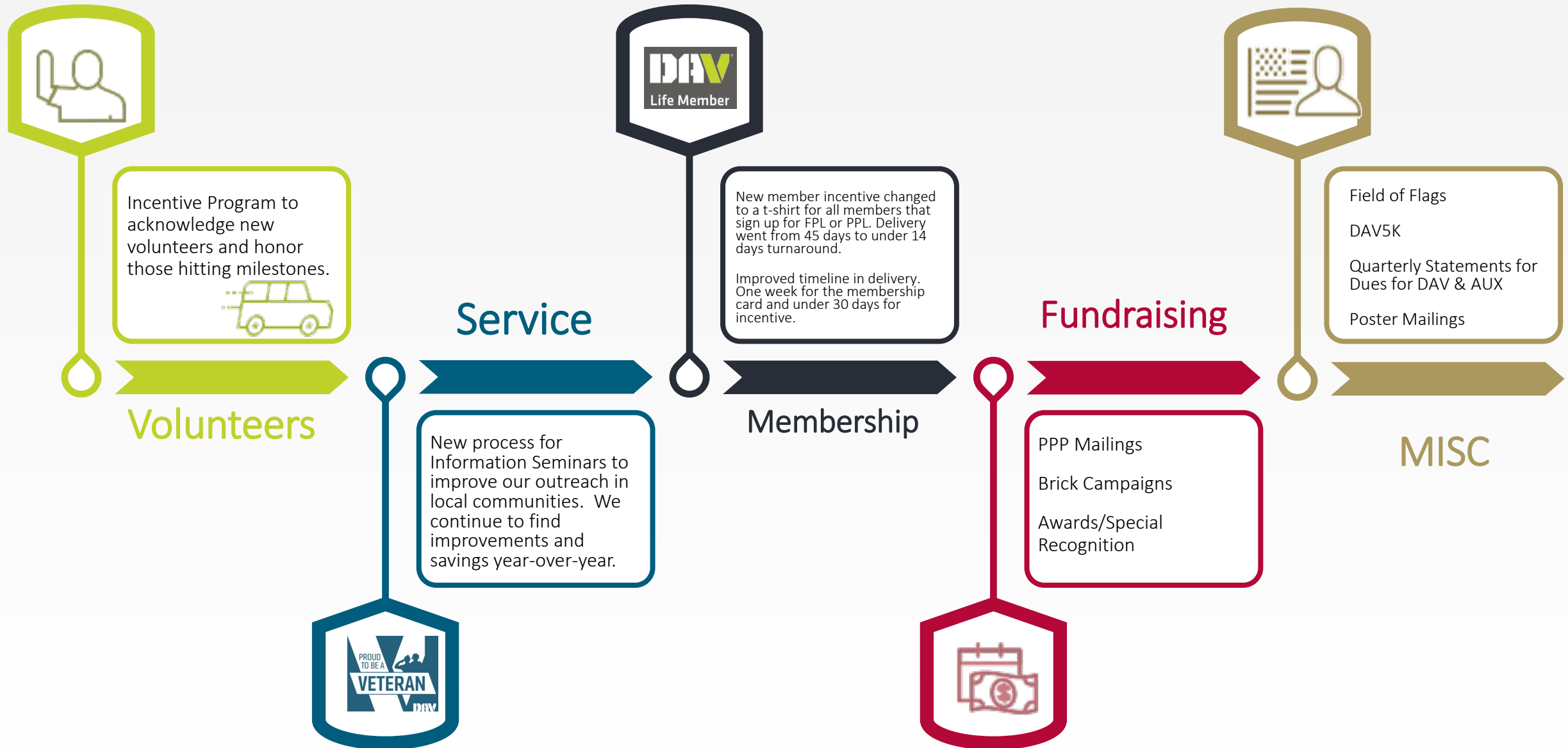


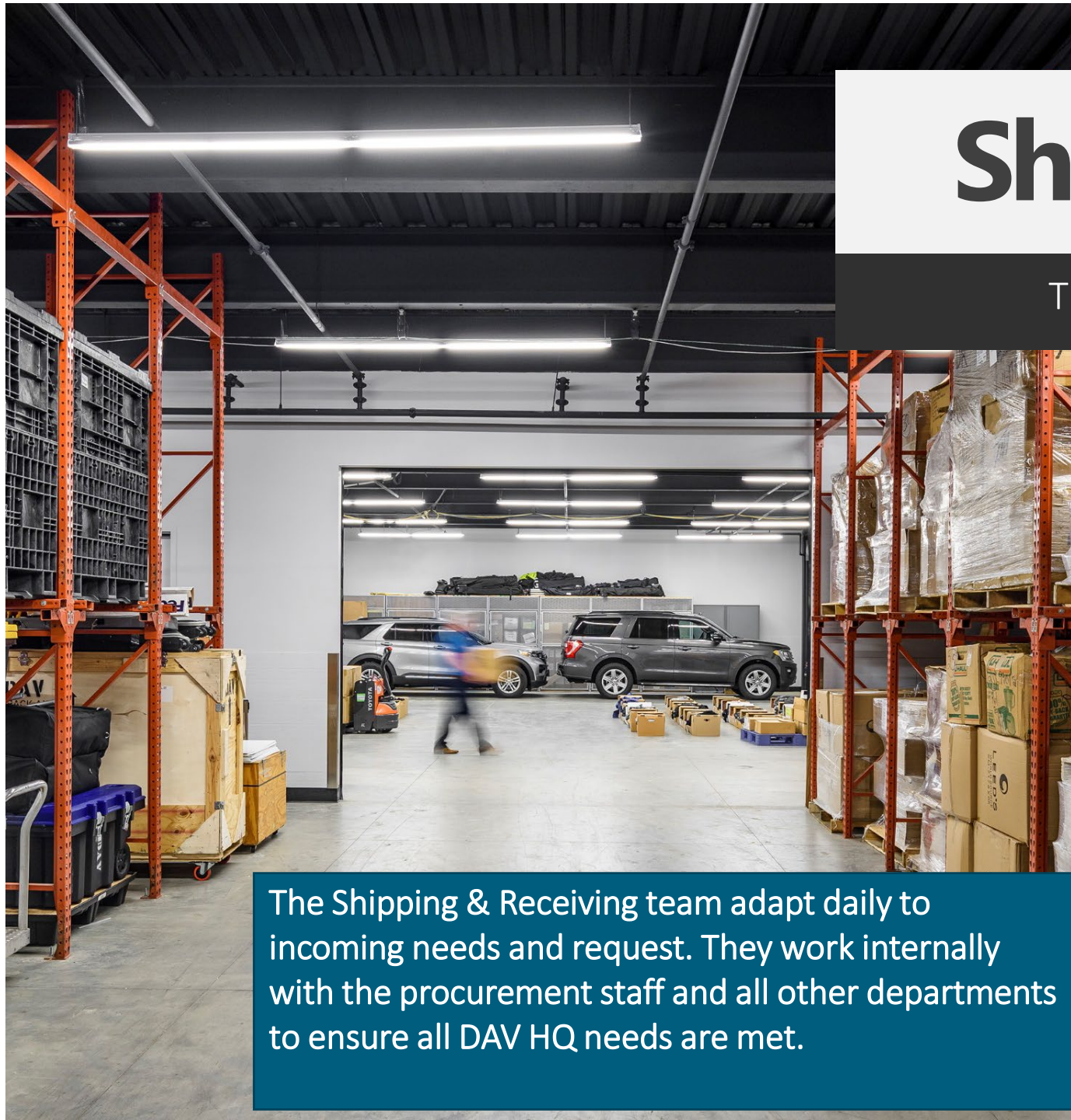
Negotiations

Good negotiations contribute significantly to our business success, as they help DAV build better relationships while delivering lasting quality solutions.

Mailings

Procurement works with each National Director or department head to find the best solution and partners for their program fulfillment and direct mail needs. Examples below.





Shipping & Receiving

This team controls all packages going in and out of DAV

- Deliver all incoming and outgoing mail
- Mail runs and offsite pick ups and drop offs
- Mail and deliver packages,
- Receive truckloads/shipments
- Manage and strategize pallet storage area
- Coordinates daily deliveries and pickups to USPS

The Shipping & Receiving team adapt daily to incoming needs and request. They work internally with the procurement staff and all other departments to ensure all DAV HQ needs are met.

- Travel Administration
- Supporting DAV Events
- DAV Store and Event pop up shops
- New Program Initiatives
- Washington Headquarters Projects/Service Offices
- Honor Garden
- Building Maintenance and Improvement projects

Additional Projects



DAV STORE



New Products

- Visit the DAV Store to see our new product line.
- We partner with a local company, Trophy Awards, to help facilitate DAV Store orders and support.

2025-2026 Stats

- More than 9500+ orders processed
- < 80 returns
- Total sales of \$850k

My Order Desk

Dav.org link:

<http://dav.la/37z>



Welcome DAV Purchasing

Search



Home

Order

My Jobs

My Profile

Sign Out

Order > DAV Business Cards and Stationery

DAV Chapters



DAV Business Cards - Recruit a Warrior QR Code



DAV Contact QR Code Business Cards



DAV AUX Business Cards



DAV Business Cards



DAVCAN.org Cards



Letterhead Stacked Logo Order Form



Chapters Letterhead Order Form



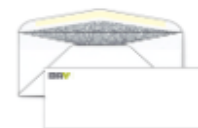
DAV Chapter Note Pads



#10 Regular Envelopes for Chapters



#10 Window Envelopes DAV Logo Chapters



#10 Regular Envelopes w/DAV Logo



#9 Return Envelopes Chapters

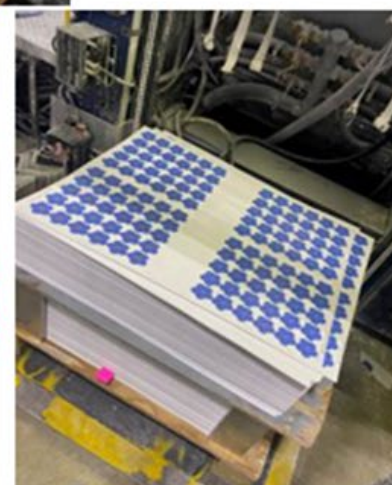
Send email to DAV Purchasing

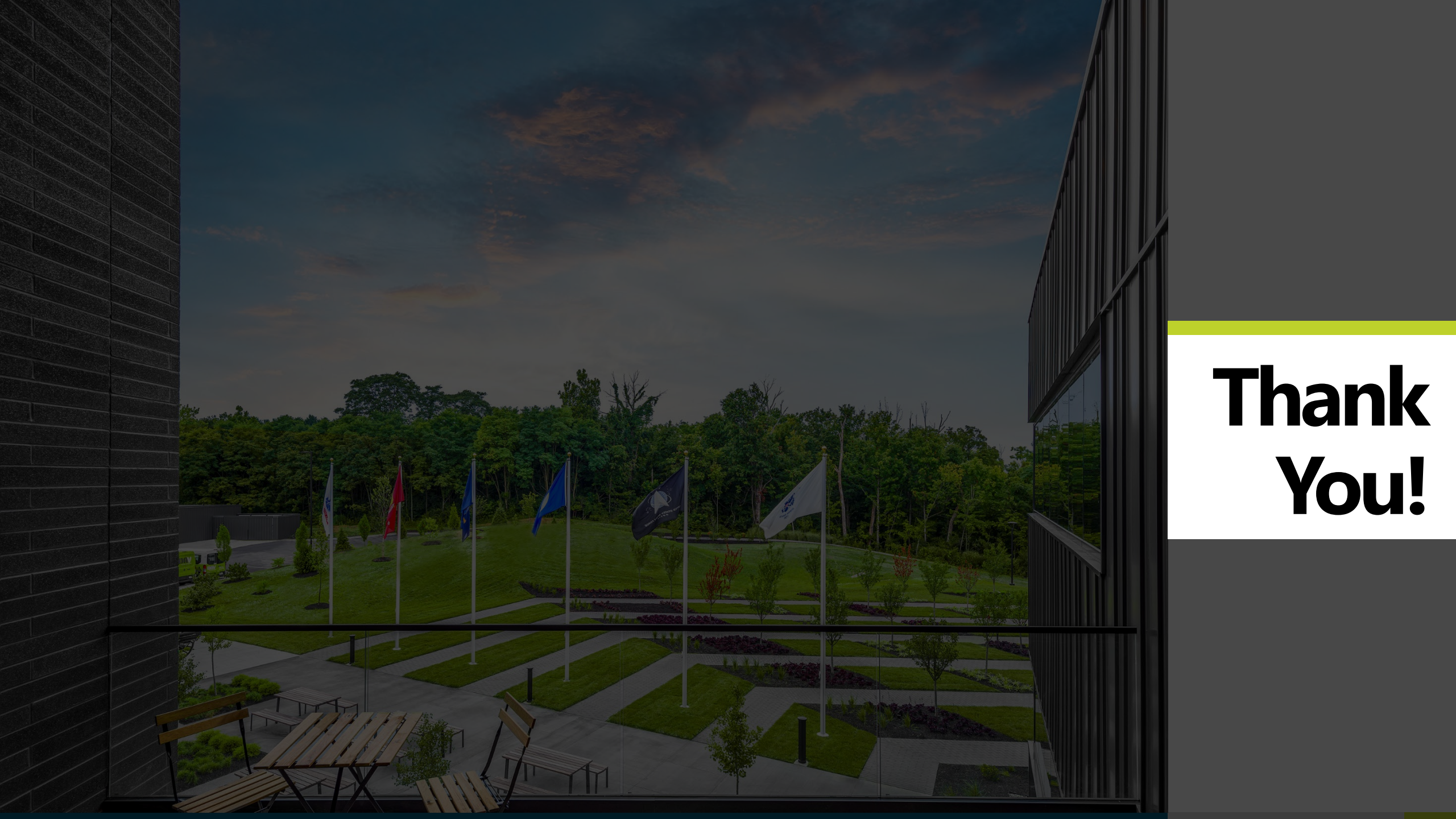
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FORGET ME NOT

The DAV Forget Me Not was first introduced on February 1926. The purpose is to raise funds to support DAV services and to provide assistance desperately needed by injured and ill veterans. Since 1966 the DAV flower was produced by a veteran owned family locally in KY. Due to their retirement we have had to move production of our flower and we are proud to introduce our new design made in the USA and assembled in the USA and put together by local volunteers and corporate partners.





**Thank
You!**